



Understanding Ag Regenerative Agriculture Consultant Positions

We are currently accepting applications for the following positions:

Fruit and Vegetable Farm Consultant – Full or Part time

Understanding Ag is a regenerative agricultural consulting and education company that provides the support and confidence to help our clients reduce input costs, generate actual profits and ensure family farming futures. We accomplish this by educating and mentoring farmers, ranchers, landowners, businesses, and communities in the principles and practices needed to restore, repair, rebuild, and regenerate their farming and ranching ecosystems.

We are real farmers and ranchers who combine decades of experience to help our clients successfully implement regenerative agricultural and ecological principles that replace input-intensive practices, thus leading to profitable farming and ranching operations. Understanding Ag, LLC also offers consulting and planning services for multi-enterprise systems, businesses, organizations, institutions, and communities.

Requirements

Experience:

- Must have at least 5 years of practical farming or agronomy experience in fruit or vegetables. Preference is given to candidates with proven farm management experience.
- Proven experience implementing soil health practices
- Well versed in the 6-3-4™ of Regenerative Agriculture:
 - Six Principles of Soil Health
 - Three Rules of Adaptive Stewardship
 - Four Ecosystems Processes
- Soil and Plant Testing, Analysis, and Interpretation. Preference will be given to candidates with experience working with soil health testing, such as the Haney Test, PLFA, and other biological testing methods.
- Evaluating soil health and farm ecosystem function in-field through observation.
- Preference will be given to individuals with experience managing livestock and integrating livestock into specialty crop systems, and an understanding of the Food Safety Rule. (Individuals will be progressively trained in advanced Adaptive Grazing Management).

Core Competencies:

- An in-depth understanding of standard conventional and organic practices in orchards and vegetables.
- Ability and willingness to problem solve complex soil and farming issues by implementing the 6-3-4™ of Regenerative Agriculture.
- Acquire horticulture and agronomy skills to make recommendations to improve crop health and productivity. UA can progressively train on advanced regenerative agronomy.
- In-depth knowledge of farm equipment and technologies available to advance soil health management.
- Willingness to work with farmers and ranchers in their environment
- Honest, good work ethic, professional, trustworthy, self-motivated



- Able to work independently, structure and manage your own work, and seek input from the UA team to provide the best service and recommendations to clients.
- Must be able to listen to clients to understand their context.
- Excellent oral and written communications skills.
- Excellent data collection, management, and reporting skills.
- Ability to present and educate in a workshop setting to diverse groups including farmers, food brands, government entities, NGO's and industry groups.
- Must be able to provide high quality service that will attract and retain clients.
- Must be able to work independently and as part of a team.
- Must have the ability to relate to people of different cultures and backgrounds.
- Willingness to work long days and hours during the farming season.
- Willingness to travel routinely.

Responsibilities:

- Work with farmers and ranchers to provide the education, support and confidence they need to take their farm or ranch to the next level of regeneration.
- Conduct on-farm site evaluations, following the 6-3-4™ protocols and observations, providing timely recommendations and support to clients.
- Manage client information and data.
- Generate basic reports which provide actionable solutions for farmers.
- Schedule and manage your own work in a manner which meets deadlines for the company and the clients.
- Serve as an expert in your field of discipline, with an open mind to continue learning and progressing.
- Provide education relative to how soil and ecosystems function.
- Serve as an educator and presenter at Soil Health Academies and UA Workshops.
- Create education resources, blogs, and articles.
- Help advance the financial and ecological health of clients, society and our planet (Common Ground for Common Good).
- Conduct interview and conversations with prospective clients.
- Interest and ability to network and promote the work of Understanding Ag.
- Uphold the standards and ethics of Understanding Ag.

Location: This is a remote position.

Compensation: Dependent on Experience

- Salary and hourly part-time contract positions are available
- Opportunity for Profit Sharing
- Individuals can manage their time accordingly and take desired days, vacations and holidays off.

For more information or to submit a resume & cover letter please contact
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